

SMALL SCALE FORESTRY EXPO

SEPTEMBER 18-19 • 2026

Bland County Fairgrounds • Bland, VA



Show Manager: Ken Maring • 518-673-0103 • 518-221-4124 • kmaring@leepub.com

Sales Manager: Matt Stanley • 518-673-0124 • 315-292-2306 • mstanley@leepub.com

For More Information Call 800-218-5586

The Small Scale Forestry Expo is Produced by the Trade Show Division of Lee Newspapers, Inc. 24 Church Street • Suite 121 • Canajoharie, NY 13317 • 800-218-5586



SEPTEMBER 18-19, 2026Friday 9-5 • Saturday 9-5 • Bland County Fairgrounds • Bland, VA

Bland County is located in southwestern Virginia on the border of West Virginia. The county is strategically positioned on Interstate 77 with the intersection of I-77 and I-81, 13 miles to the south of the county.

Positioned as the front door to southwestern Virginia, the County of Bland is contiguous to West Virginia and has arterial access to Virginia, West Virginia, Tennessee, North Carolina and Kentucky.



Organized by Lee Trade Shows, an independent trade show company that produces three annual regional trade shows.

www.smallscaleforestry.com





For more information on this show contact:

Dear Exhibitor,

Below you will see a sample of the Acord Certificate of Liability Insurance form, which is one of the requirements of being an exhibitor in this show. This certificate can be obtained through your insurance company. Please have them fax it to us at **518-673-3245** or mail it to: **Lee Trade Shows, P.O. Box 121, Palatine Bridge, NY 13428**. Be sure to specify which Trade Show the insurance form represents. (i.e.: Hard Hat Expo, Keystone Farm Show, Virginia Farm Show, The Empire State Producers Expo, etc.)

If you have any further questions, please feel free to call us at 800-218-5586.

Thank you!

All property of the exhibitor shall be deemed to remain under his custody and control at all times including transit to or from, and within the confines of the exhibition areas, subject to the Rules and Regulations of the exhibit. Exhibitors are advised to carry floater insurance to cover exhibit material against damage or loss. Exhibitors agree to carry general liability insurance of at least \$1,000,000 per Occurrence, \$2,000,000 General Aggregate, and \$2,000,000 Products and Completed Operations Aggregate. Exhibitor will name "Lee Newspapers, Inc." as an Additional Insured under their General Liability Insurance. Exhibitors will carry Workers Compensation Insurance in accordance with state law covering activities at the exhibition. A Certificate of Insurance showing these requirements are met shall be provided to Show Management prior to booth set up and will provide 30 days written notice of cancellation for any reason. Show Management will carry public liability insurance for injury to exhibition visitors, and their agents and employees. Exhibitor's employees are not covered by this when on space rented by exhibitor and management is not responsible for the safety of exhibitor's property or for loss to or damage from theft, fire, accident, vandalism or other causes.





Sponsorships

Sponsorships are only available to exhibitors

September 18-19, 2026 • Fri. 9-5, Sat. 9-5 • Bland County Fairgrounds • Bland, VA

☐ EXCLUSIVE SHOW BAG SPONSOR \$500

■ WRIST BAND SPONSORSHIP

- 1. Sponsor supplies 2,500 bags inserted with 2 company promo pieces. Bags to be distributed at show entrance.
- 2. Publicity in all show related advertising in all of the Country Folks publications.
- 3. Your company logo on the Small Scale Forestry Expo website.
- 4. 2x3 Banner supplied by the Small Scale Forestry Expo at entrance with your company logo and official show bag status.

\$300 DAILY SPONSOR - FRIDAY - SATURDAY	OR Sponsor for Both Days
All attendees of the Small Scale Forestry Expo will be name and logo will appear on the wrist band.	given a wristband to be sure they have registered. Your company
TENT BANNER SPONSOR	
☐ Sponsor Supplies Banner - \$200 Nu	mber of Banners to be hung: @ \$200.00 = \$
Sponsor supplies 4'x12' banner.	
☐ Please Create Banner - \$350 Nu Small Scale Forestry Expo will create 4'x12' ba	mber of Banners to be hung: @ \$350.00 = \$ nner.
SKID STEER RODEO SPONSORSHIPS	
□ PLATINUM \$1,000 - Exclusive Publicity on all rodeo related brochures, po 	sters and advertising
2. \$500 toward prize money to the top ten cor	_
□ GOLD \$750 - Unlimited	
Publicity on all rodeo related brochures, po	<u> </u>
2. \$375 toward prize money to the top ten cor	itestants.
□ SILVER \$500 - Unlimited	
 Publicity on all rodeo related brochures, po \$250 toward prize money to the top ten cor 	· · · · · · · · · · · · · · · · · · ·
☐ TROPHY SPONSOR \$400 - Exclusive	
 Publicity on all rodeo related brochures, po Your company name listed as the tropy spo 	sters and advertising. nsor on all trophies / plaques. We order and deliver.
Exhibiting Co.	
Signature	Title
Address	Phone
CityState	ZipFax Number
CREDIT CARD NUMBER:	Expiration Date:
Name on Card:	Security Code: Amount to Charge: \$

Skid Steer Rodeo Equipment Sponsorship

Sponsorships are only available to exhibitors

March 18-19, 2026 • Wed. 9-4, Thurs. 8-3 • New York State Fairgrounds • 581 State Fair Boulevard, Syracuse, NY 13209

To participate in this sponsorship you must be an exhibitor with a minimum floor area of 25x50 in the Small Scale Forestry Expo.

The Skid Steer Rodeo will be held on Friday.

- 1. Dealers supply a machine and \$100 toward prize money. No timer is needed.
- 2. Dealer can supply as many machines as they like (\$100 toward prize money per machine).
- 3. The event will run from 9am-1pm with sign up at rodeo site and drive immediately after sign up.
- 4. The choice of machine will be determined by drawing at time of contestant sign up.
- 5. Rules will be clearly stated and one timer who will be judge for all.
- 6. Machine throttles will not be preset but penalties will be strict.

Machine #1				
Make				Model
	Type of control:	□ Foot	□ Hand	
Machine #2				
Make				Model
	Type of control:	☐ Foot	□ Hand	
Machine #3				
Make				Model
	Type of control:	☐ Foot	☐ Hand	
\$	100 x		No	umber of Machines = \$
Exhibiting Co				Person in Charge of Display
Signature				Title
Address				Phone
City		Sta	ateZip	pFax Number
email:				web site:
CREDIT CARD N	UMBER:			Expiration Date:
Name on Card:				Security Code: Amount to Charge: \$



P.O. Box 121, Palatine Bridge, NY 13428 • Ph. (518) 673-3237 • Fax: (518) 673-3245

• • Warning to Our Customers • •

In past years there have been numerous emails from companies other than ours trying to sell the attendee list, hotel reservations or advertising to some of our shows. This email, or ones similar, DO NOT come from us and are usually a scam.

This is a sample of what one of the emails looks like.

We never sell or give out any of our customers information.

Sabrina Cox	11:27 AM
RE : Keystone Farm Show - Attendees Info	SO
To: Melissa Pedro	
Hi,	
I hope you are the right person to discuss about Keystone Farm Show Attendees Email List?	
Keystone Farm Show Attendees email list of 7,000+ contacts with complete contact details and verifie	ed email addresses.
List will be provided for unlimited usage.	
Interested? Email me back, I'd love to provide more information on the list. Good Luck with your boot	th at this year.
Thank you.	
Regards,	
Sabrina Cox	
Demand Generation Executive.	
If you do not wish to receive future emails from us, please reply as "opt-out"	











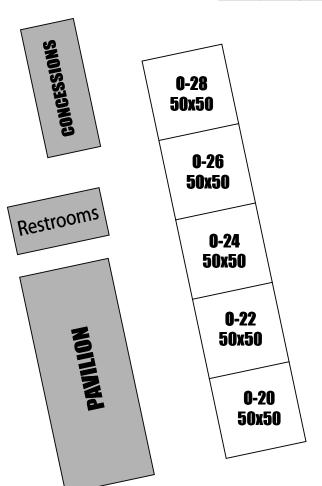
Attendee Parking

Exhibitor Parking

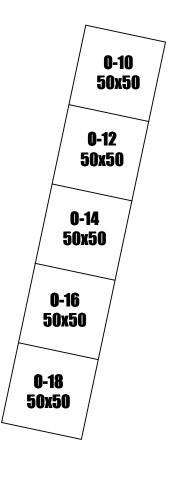
Exhibit Tent

0-1	0-2	0-3	0.4
		บ-3 25x50	

0-5 25x50	0-7 25x50	



	0-3 50)	
[0-32 25x50	0-34 25x50
	_	36 x50
	JU	NJU



SHOW ENTRANCE



PAVILION MAP 8'x10' Wall Booths

106			1	117
105	107	116		118
104	108	115		119
103	109	114		120
102	110	113		121
101	111	112		122
100				123

STAGE



TENT MAP 10'x10' Wall Booths

200	239
201	238
202	237
203	236
204	235
205	234
206	233
207	232
208	231
209	230
210	229
211	228
212	227
213	226
214	225
215	224
216	223
217	222
218	221
219	220



Prices Good Through December 31, 2025

EXHIBITORS CONTRACT SEPTEMBER 18-19, 2026Bland County Fairgrounds • Bland, VA • Fri. 9-5, Sat. 9-5

Prices from January 1 - April 1, 2026

Produced by the Trade Show Division of Lee Newspapers, Inc.; 24 Church Street, Suite 121, Canajoharie, NY 13317 Publishers of Country Folks and Country Folks GROWER

Show Manager: Ken Maring • 800-218-5586 • 518-673-0103 • www.leetradeshows.com • kmaring@leepub.com • mpedro@leepub.com

Prices from April 2, 2026

	10' x 10' WALL BOOTHS	10' x 10' WALL BOOTHS	10' x 10' WALL BOOTHS
<u> </u>	1 Booth- \$600. Ea. 2 or More Booths- \$575. Ea.	1 Booth-\$650. Ea. 2 or More Booths- \$625. Ea.	1 Booth-\$700. Ea. 2 or More Booths- \$675. Ea.
	1st Choice2nd Choice	1st Choice2nd Choice	1st Choice2nd Choice
	3rd ChoiceTotal # of Bths:	3rd ChoiceTotal # of Bths:	3rd ChoiceTotal # of Bths:
	Total Due:x 35% Deposit=	Total Due:x 50% Deposit=	
	Balance Due:	Balance Due:	Total Due in Full:
9	Prices Good Through December 31, 2025	Prices from January 1 - April 1, 2026	Prices from April 2, 2026
	25' x 50' OUTSIDE SPACE - \$1,565 (25' Frontage x 50' Deep)	25' x 50' OUTSIDE SPACE - \$1,875 (25' Frontage x 50' Deep)	25' x 50' OUTSIDE SPACE - \$2,190 (25' Frontage x 50' Deep)
<u>=</u>	1st Choice2nd Choice	1st Choice2nd Choice	
	3rd ChoiceTotal # of Bths:	3rd ChoiceTotal # of Bths:	1st Choice2nd Choice
	Total Due:x <u>35%</u> Deposit=	Total Due:x 50% Deposit=	3rd ChoiceTotal # of Bths:
Z 2X	Balance Due:	Balance Due:	Total Due in Full:
4 2	Prices Good Through December 31, 2025	Prices from January 1 - April 1, 2026	Prices from April 2, 2026
<u> </u>	50' x 50' OUTSIDE SPACE - \$2,500	50' x 50' OUTSIDE SPACE - \$3,125	50' x 50' OUTSIDE SPACE - \$3,750
	(50' Frontage x 50' Deep)	(50' Frontage x 50' Deep)	(50' Frontage x 50' Deep)
S	1st Choice2nd Choice	1st Choice2nd Choice	1st Choice2nd Choice
	3rd ChoiceTotal # of Bths:	3rd ChoiceTotal # of Bths:	3rd ChoiceTotal # of Bths:
	Total Due:x 35% Deposit=	Total Due:x 50% Deposit=	
<u> </u>	Balance Due:	Balance Due:	Total Due in Full:
2	12x12 Booths - To qualify for a Crafter	Booth you must either raise or produce yo	our booth items.
	Total # of Booths:	v \$50 - Bala	unaa Dula:
<u> </u>	Total // Of Bootilo.	^ \$30 = Dala	ince due
	* A contract MUST be sent in to reserve a space	ee. First come first served availability. Must supply	y own tent.
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General Information, Rules and Regulations

1. MANAGEMENT

This show is owned and managed by Lee Newspapers, Inc, Palatine Bridge, N.Y.The word 'management' used herein shall mean the sponsors acting through their officers or the Exhibit manager.

2. RULES

Each prospective exhibitor is required to sign the official application contract for space in the exhibition. By doing so, he subscribes to the General Information, Rules and Regulations which are a part of the application and contract and to comply insofar as the same may be applicable to the use and occupancy of space by said prospective exhibitor.

3. APPLICATION

Application for exhibit space must be on the forms provided and must be accompanied by the required deposit made payable to Lee Newspapers, Inc. See front for full details.

4. ASSIGNMENT OF SPACE

Space assignment will be made by management in keeping with exhibitor's preferences insofar as it is possible. In case of duplicate requests, the earliest application to arrive shall receive preference. In case of further duplication, other factors to be considered by management will include the size of the space, customers in good standing with Lee Newspapers, Inc, nature of the equipment, height, weight, etc. as well as compatibility with exhibits in same area.

5. PAYMENT- COST OF SPACE

Inside space will be sold as 10'x10' or 8'x10'; see front for full details. Open floor space sold by sq. ft. A deposit is due with contract as per conditions on front. All exhibits must be paid in full as per conditions on front before set up will be allowed.

6 DEFAULT

Any exhibitor failing to occupy any space contracted for but not cancelled is obligated for the full cost of the space and is not entitled to any rebate. Furthermore if space contracted for is not occupied by the time the show is open to the public, it shall be considered saleable real estate and management is no longer under obligation to make provisions to allow occupancy by original purchaser unless previous arrangements for unforeseen difficulties getting to the show site have been made. Management shall have the right to use said space thereafter to suit its own convenience including selling the space to another exhibitor without any rebate or allowance to the defaulting exhibitor and without incurring any obligation of any kind to said prospective exhibitor.

7. CANCELLATION

An exhibitor may cancel or withdraw from the exhibit subject to the following conditions and restrictions:

a. If notification to cancel is received in writing no later than 90 days prior to the show dates the cancellation fee will be 50% of the total cost of space contracted for..

b. There shall be no refunds for space cancelled within 90 days of the show.

Management assumes no responsibility whatsoever for having included the name of the cancelled exhibitor or descriptions of its products in any catalogs, brochures, releases or any other materials, or in any advertising matter relating to this show.

8. OFF-SITE ACTIVITIES

Exhibitors are prohibited from having any off-site activities during show hours.

9. LIMITATION OF LIABILITY

The exhibitor agrees to make no claim for any reason whatsoever against show management, or Show Facility, their management or employees for loss, theft, damage or destruction of goods; nor for injury to himself or his employees while in the exhibition quarters, nor for any damage of any nature or character, including any damage to his business by reason of the failure to provide space for the exhibit, or the removal of the exhibit; not for any action of any nature of management in case the premises of the show shall be destroyed or damaged, or if the show fails to take place as scheduled, or is interrupted and/or discontinued or access to the premises is prevented or interfered with by reason of any strike, lockout, injection, act of war, act of God, emergency declared by the government agency or by show management, or for any other reason, this contract may be terminated by management, and in the event of such termination, the exhibitor waives any and all damages and claims for the damages and agrees that the sole liability of management shall be to return to each exhibitor his space payment, less his pro rate share of all costs and expenses incurred and committed by show management.

10. INSURANCE

All property of the exhibitor shall be deemed to remain under his custody and control at all times including transit to or from, and within the confines of the exhibition areas, subject to the Rules and Regulations of the exhibit. As respects property of others in your care, custody or control. This is typically excluded from General Liability coverage. Exhibitors are required to insure their own property and then hold Lee Harmless for any damages to their Property and waive rights of subrogation against Lee regardless of any negligence on Lee's part. Exhibitors are advised to carry floater insurance to cover Property or Inland Marine insurance to cover the damage or loss to their business personal property, equipment, materials ,exhibits and other possessions. Exhibitors agree to carry General Liability Insurance of at least \$1,000,000 per Occurrence, \$2,000,000 General Aggregate, and \$2,000,000 Products and Completed Operations Aggregate. Exhibitor will name "Lee Newspapers, Inc." as an Additional Insured on a Primary & Non-Contributory basis under their General Liability Insurance. Exhibitors will carry Workers Compensation and Employers Liability Insurance with limits of at least \$1,000,000/\$1,000,000/\$1,000,000 as required by the laws of the State in which the Trade show is located. The Workers Compensation coverage will include coverage for all sole proprietors, partners, members or stockholders that will be on the premises of the exhibit at any time. A certificate of Insurance showing these requirements are met shall be provided to show management prior to booth set up and will provide 30 days written notice of cancellation for any reason. Exhibitor will carry Commercial Automobile Insurance to

cover all owned, hired and non-owned vehicles entering the premises for a limit of at least \$1,000,000 per Accident and shall name Lee Newspapers. Inc. as an Additional Insured on a Primary & Non-Contributory basis (and Owner of the premises if needed). Management will carry public liability insurance for injury to exhibition visitors, exhibitors, and their agents and employees. But this will not cover exhibitor's employees when they are on space rented by exhibitor and management is not responsible for the safety of exhibitor's property or for loss to or damage from theft, fire, accident, vandalism or other causes. All policies including the Property/Inland Marine , General Liability, Automobile and Workers Compensation shall have a Waiver of Subrogation endorsement in favor of Lee Newspapers Inc. (and the owner of the property if needed)

10a. WAIVER OF SUBROGATION

exhibitor waives all rights of recovery against Lee Newspapers, Inc and the owner, regardless of cause or any negligence of Lee newspaper Inc.'s or the owners that may have contributed to the loss.

11. HOLD HARMLESS

To the fullest extent permitted by law Exhibitor agrees to hold Lee Newspapers, Inc. it's subscribers, agents and employees harmless and agrees to defend them from any injuries or damage to any party as a result of the exhibitor's or employees negligence, attendance or participation in the exhibition to the fullest extent permitted by law.

12. INSTALLATION AND DISMANTLING

Exhibitors may begin installing their exhibits subject to scheduling established by management. Dismantling will start only after the close of the trade show. All moving in or out of exhibit materials is done solely at the discretion of the management of the show. If precise times are designated the exhibiting company will do everything within it's power to comply. If management designates contractors to perform work at the exhibitor's expense, where union personnel are required by the facility or by any contractors involved, it shall be the exhibitor's responsibility to comply with such requirements. In no event shall management be responsible for the conduct of contractors or their employees and no responsibility is assumed for failure to perform by contractors, their charges or any other matter relating to contractors of the facility.

13. EXHIBIT DESIGN

No built up exhibit or other construction shall exceed 8 feet in overall height without the written permission of the Exhibit manager. Perimeter booths may, with permission, have their backdrops extend up to 12 feet. Height requirements for equipment on display may be waived upon approval of the Exhibit Manager but are subject to restrictions imposed by the building dimensions. Failure to comply with these design requirements could result in modification or removal of exhibits.

14. REFRESHMENTS, GIFTS AND CONTESTS, ETC.

Management reserves the right to prohibit, limit or discontinue the distribution of any gifts, giveaways or similar promotions. Contests, raffles and drawings, if permitted under state or local laws, will be subject to the approval of the Exhibit Manager. There will be no announcements of contest, drawing, or raffle winners at any event sponsored by someone other than the sponsor of the raffle, drawing or contest.

15. SAFETY, FIRE AND HEALTH

The exhibitor agrees to accept full responsibility for compliance with national, state and local safety and fire regulations. Equipment on display shall have battery leads disconnected, gas tanks emptied and locked or taped shut, and the ignition keys removed. Only flame proofed materials shall be used in each exhibit.

16. SECURITY

Every reasonable precaution will be taken to protect property during the installation, display and removal periods.

17. MESSAGE CENTER

Messages for exhibit personnel will be held at the message desk. Exhibitors are urged to check the message center on a regular basis. Message Service not always available.

18. APPEARANČE-GENERAL

Each exhibitor is requested to recognize the rights of other exhibitors and realize that the general appearance of the exhibit as a whole must take precedence over that of any individual exhibit. The management requests cooperation in maintaining due regard for all adjoining exhibitors and in keeping all displays in the bounds of good taste and in conformance with safety regulations. Exhibitors are instructed not to create excessive obstruction of aisles or prevent ready access to any other exhibitor's booth. Those in violation will be required to remove the obstruction. No advertising or exhibit will be allowed to extend beyond the space allotted to the exhibitor, and no exhibitor's products, equipment or booth construction may be so placed as to exclude the view of the neighboring exhibits for visitors passing through the aisles. The use of moving pictures will be permitted subject to approval and control by the management. Sound movies will be permitted only if unobjectionable to neighboring exhibitors. Any sound systems which create excessive noise making normal conversation in neighboring booths difficult may, at the discretion of the management, be restricted to periodic operation and exhibitor assumes all responsibility for compliance with union requirements relating to projection equipment and sound systems.

19. DECORATOR

The show has retained one firm to serve as the exhibit decorator. Because of set-up schedules and possible bonding requirements, management requests that all exhibitors use the services of the appointed decorating firm.

20. GENERAL

All matters and questions not covered by the General Information, Rules and Regulations are subject to the decision of management. The General Information, Rules and Regulations may be amended or supplemented at any time by management, and all such amendments or additions shall upon reasonable notice be as equally binding on all parties affected as the original General Information, Rules and Regulations.